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Practice Manager Meeting

Next Meeting:

Thursday, February 8, 2017 at 8:00 AM

Topics:

- Oscar Updates
- Caring for your Medicare Advantage Patient

Location:

Patio Café—Back of Employee Cafeteria (1st Floor)

Please visit www.spo-ny.org.
Registration is simple, quick, and limited to current members!

NEED HELP?

- Practice Management Problems
- Claims Issues
- Medical Policy Concerns

Call Carolee Brooks Hildenbrandt at 212-953-1504 or email: childenbrandt@goldhealthstrategies.com



ER Utilization: Reducing Return Visits



No one wants to make a repeat visit to the ER for the same complaint, but recent research show it is more common than previously thought and very often to a different ER. It is also a costly, unnecessary expense.

Participating in the IPA Quality Bonus Programs, we encourage you to:

1. Remind patients to always call you to follow-up after an ER or Urgent Care Visit (remind them of your hours and availability).
2. When notified by the hospital ER or through the insurer's data feeds that your patient was recently seen in the ER, contact the patient as soon as possible, to determine what follow up is necessary and arrange the appointment. Be sure to emphasize your availability for any urgent concerns or questions.

Update your Fee Schedule Now

It's time to review your fee schedule to insure you're not leaving money uncollected or scaring away paying patients.

- You need to set your fee schedule high enough that you never bill a contracted payers less than they are willing or contracted to pay
- Set reasonable fees that don't scare away self-pay patients

An easy way to achieve this balance is to set your fees at a reasonable percentage of Medicare; somewhere between 200% to 300% of Medicare.

CPT Changes 2018

Carve out some time to review changes to the CPT code set for 2018. Updates go into effect January 1 and include 172 new codes, 60 revised codes, and a few new modifiers.

Know your Medicare Provider Enrollment Revalidation Due Date and Protect your Bottom Line – revalidate before your due date to avoid a hold on your Medicare payments and a possible deactivation or lapse in your Medicare billing privileges.

To find your date:

- **PECOS** – sign in with user ID and password
- **Medicare Revalidation List** – search by NPI or Name
- Revalidation notice mailed by NGS in yellow envelopes



2018 Office Manager Meeting Dates



January 11	July – No meeting
February 8	August – No meeting
March 8	September 13
April 12	October 11
May 10	November 8
June 14	December 13